

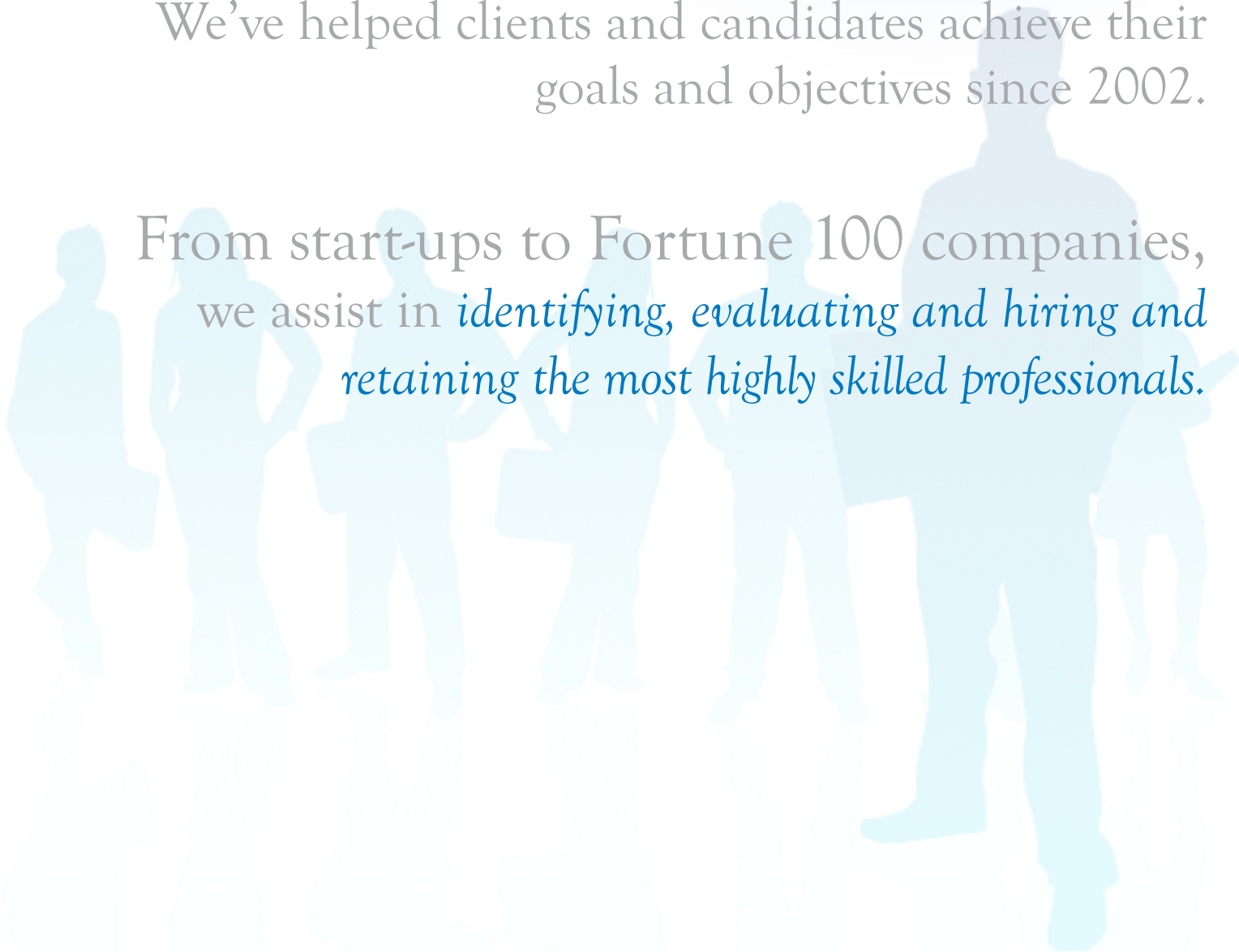


RISING TO THE CHALLENGE

*A trusted & established firm,*  
Phoenix Staff is a recognized leader in  
professional placement.

We've helped clients and candidates achieve their  
goals and objectives since 2002.

From start-ups to Fortune 100 companies,  
we assist in *identifying, evaluating and hiring and  
retaining the most highly skilled professionals.*



**We invest in  
people. Getting  
to know our  
candidate's goals  
and how we can  
help them reach  
those goals**

*Phoenix Staff does things differently.*

We are engaged at every level throughout the search, we take the time to learn the dynamics of the people we work with - client as well as candidate.

*We match people with the companies* when the paired skills and competencies lead to greater success for all involved.

*Greater success for ALL involved.*

It's not the philosophy that sets us apart, it's the fact that we believe it and put it to work every day that does.



# Networking is key to getting quality referrals.

We have created several compelling events for industry insiders - the Executive IT Breakfast focuses on helping leaders network and build relationships with peers at the senior IT level. Designed for the highest level IT person within a given company who has responsibility for setting and executing on the strategic direction of IT for that organization - *all pre-screened attendees with no vendors.*

Phoenix Staff launched the breakfast in 2002 when the company started. Initially designed as a great marketing tool, we recognized that we are much more effective as recruiters when we stay attuned to the changing trends in the

markets and the IT environments that we serve. The attendees come to our events based on the topics, the speakers and the networking that takes place. It is a very select group and a very productive meeting. Our events have resulted in huge benefits for those who have attended as well as for our speakers who benefit by engaging their fellow community leaders and colleagues. This group is open to those who are helping to create the future of business and can demonstrate how their role helps shape that future.

**This breakfast is for influencers and those who are the IT thought leaders at their respective companies.**



**BarCode Network (BCN) - Originally called Tech d'oeuvre,** the new name BarCode Network was chosen because everything we do, relates back to programming code. Many other monthly networking events have a greater degree of structure or focus on a specialization within IT, we sought to create a business casual, neutral environment for all members within all disciplines of IT to come together and exchange ideas, talk about trends in technology & hiring, and of course—learn about available opportunities.



**SoLaTech** Founded on South Lamar in Austin - SoLaTech is a MeetUp for tech-savvy individuals looking to connect with like-minded professionals who have a passion for new technologies, a drive to create and an interest in sharing their experience and vision. Held the third Thursday of every month at Kerbey Lane's on South Lamar.



A group of technology professionals and open networkers who desire to help one another succeed in today's job market. Our expertise lies in coaching, mentoring and helping people put their best foot forward. This group is designed so we can help each other, on a one-to-one basis, prepare and present ourselves successfully to future employers or investors. RSVP on Meetup.

More than 70% of the candidates we put to work come to us by way of referral.

A high percentage of our client-base is built the same way. Client and candidate referrals are, by far, the most valuable leads we can receive. Not only are referrals the best way to find quality candidates, quickly, but it aids in the vetting process as well. Great talent tends to flock to other great talent. We believe that it is our process and our relationships that help our ability to attract such an amazing amount of referrals, but, just in case, we also have a robust referral program with an incentive attached.

Everyone we speak with is encouraged to ask “Who do you know?” We will reward the referring party accordingly for each successful placement we make from that referring person.

Referral fees vary based on a number of criteria, but our standard is \$500.

Let us know who you know at [www.hereismyreferral.com](http://www.hereismyreferral.com).

Please fill in ALL required info



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